



Offshore Wind GE Renewable Energy



Focusing portfolio for growth & shareholder value creation

GE GOING FORWARD



AVIATION
\$30.6B



POWER
\$27.3B



RENEWABLE ENERGY
\$15B

← Digital, Additive, and
financing expertise of GE Capital →

- ✓ Leading franchises solving tough problems with advanced technology
- ✓ Technology is the DNA of the company
- ✓ Valuable installed base with track record of increasing asset productivity & improving margins

\$ Revenue from 2018 Annual Report

UNLOCKING VALUE



TRANSPORTATION
\$3.9B

- ✓ Merging with Wabtec to create global leader for rail equipment, services and software
- ✓ Positioned to grow ... diversified transportation business with large installed base



HEALTHCARE
\$19.8B

- ✓ Leading healthcare solutions provider
- ✓ Enabling precision health with leadership in diagnostics, therapeutics and monitoring



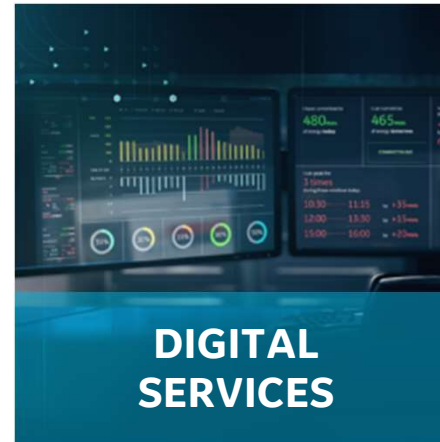
BAKER HUGHES
\$22.9B

- ✓ Full-stream oil & gas company for land and offshore solutions
- ✓ Supported by digital solutions backbone



GE Renewable Energy

\$15B revenue • 40,000 employees



Broadest portfolio in the industry; gives us scale, scope and capability to fulfill our mission



Blade production: LM Wind Power

- In operation since 1978
- Produced: +215,000 blades
- Corresponding to ~ 102 GW capacity
- Saving > 212 MM tons of CO₂/year
- 14,000+ employees
- 15 manufacturing facilities in 8 countries
- Supplier to 30 turbine OEMs



LM WIND POWER

Vertical integration to accelerate LCOE ↓



GE Offshore Wind



© 2019 General Electric Company - All rights reserved

Our Offshore Footprint

USA

Foxborough (MA)

- Sales and tendering

Quonset (RI)

- O&M (Block Island)

CHINA

Beijing

- Offices

Jieyang

- Manufacturing site
(operational in 2021)

Guangzhou

- Development Center
(operational in 2021)

EUROPE

Hamburg

- Sales & tendering
- Project execution

Rotterdam

- Haliade-X 12MW prototype

Ostend

- O&M (Osterild)

Cherbourg

- Blades site (LM)

Saint-Nazaire

- Manufacturing site

Le Carnet

- Testing site

Nantes

- Offshore HQ offices

Barcelona

- Engineering
- R&D

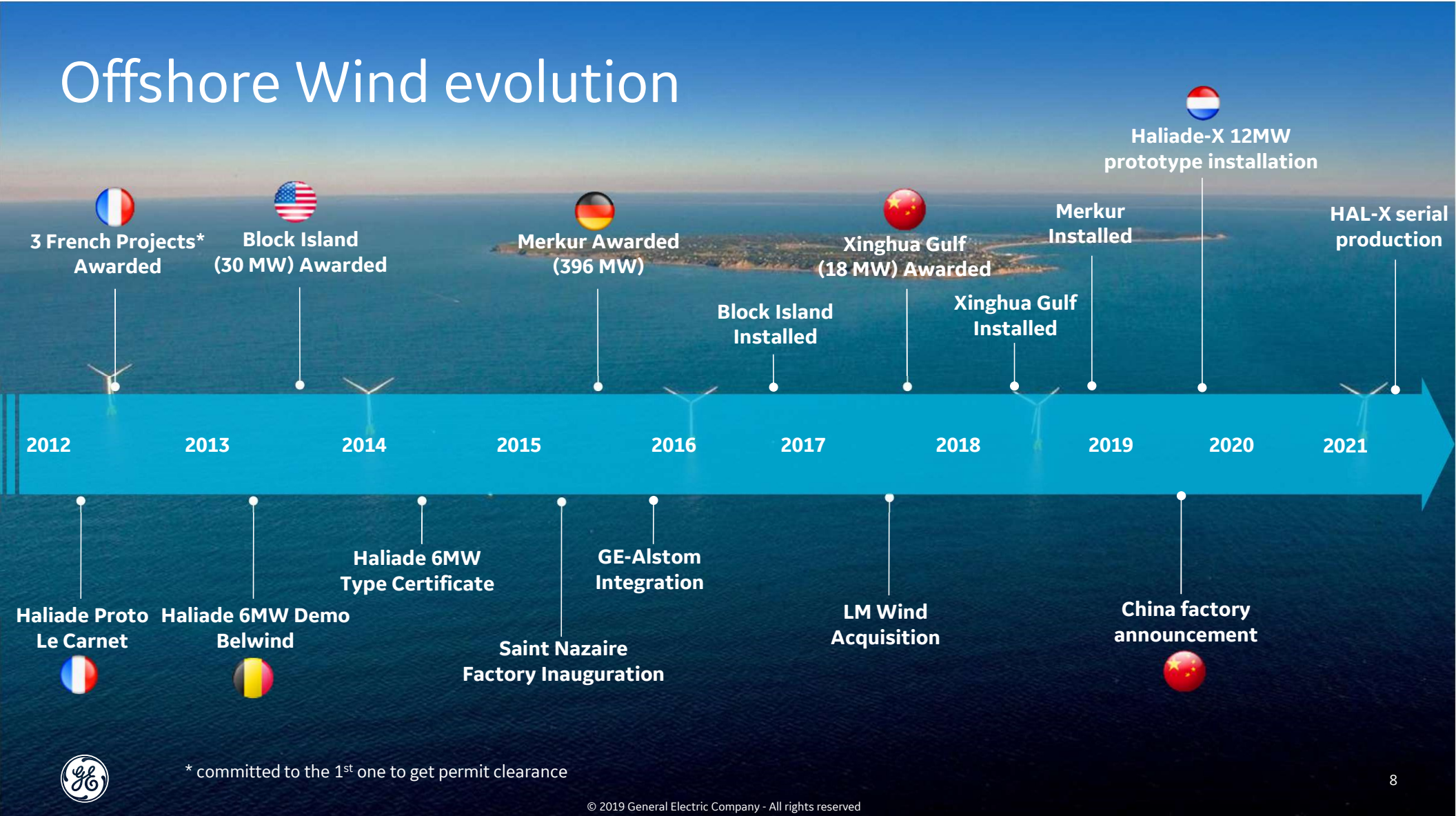


Saint-Nazaire (manufacturing facilities)

- Components: Generators and nacelles
- Capacity: 100 turbines/year (6 & 12 MW units)
- Area: 13 hectares
- Constructed area: 19,000 sqm.
- Opened December 2014
- 120+ workers
- Dynamic production line
- Quality processes designed by manufacturing experts from the automotive and aircraft industries
- First European factory HEQ certified



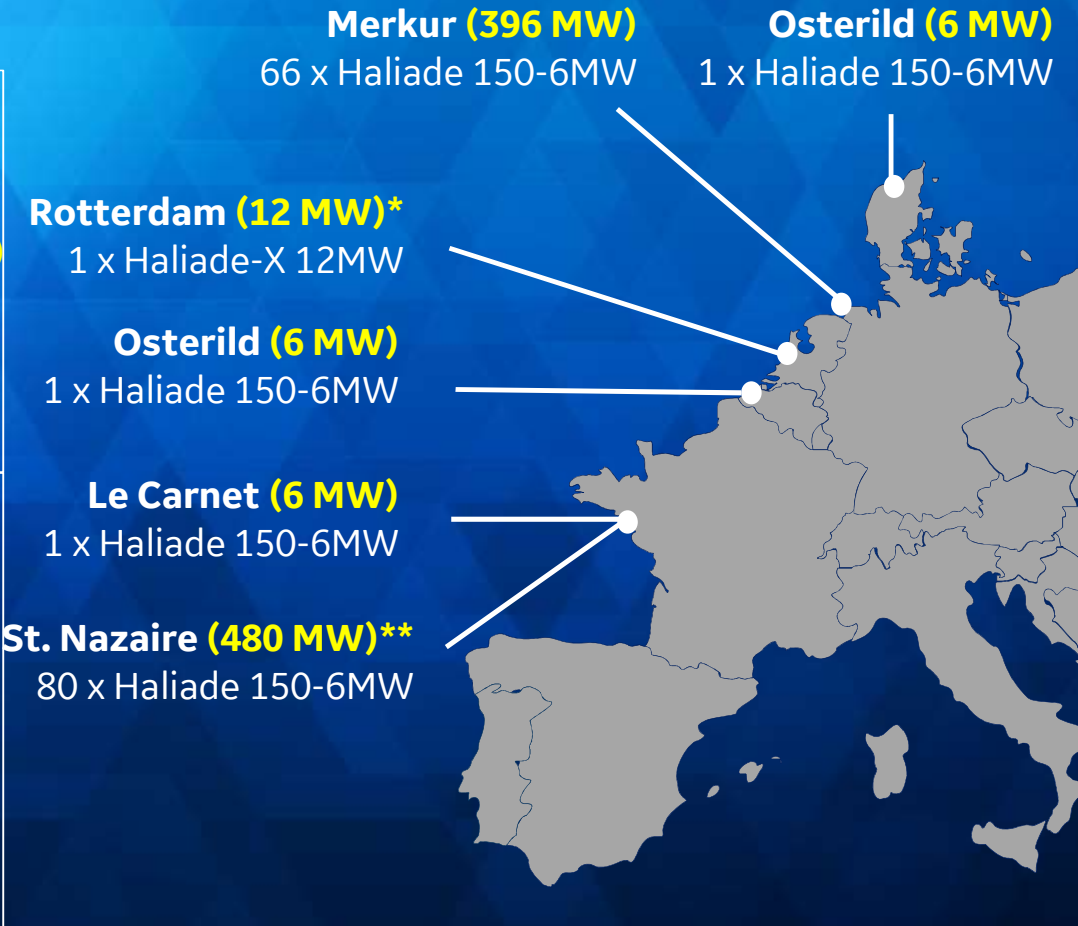
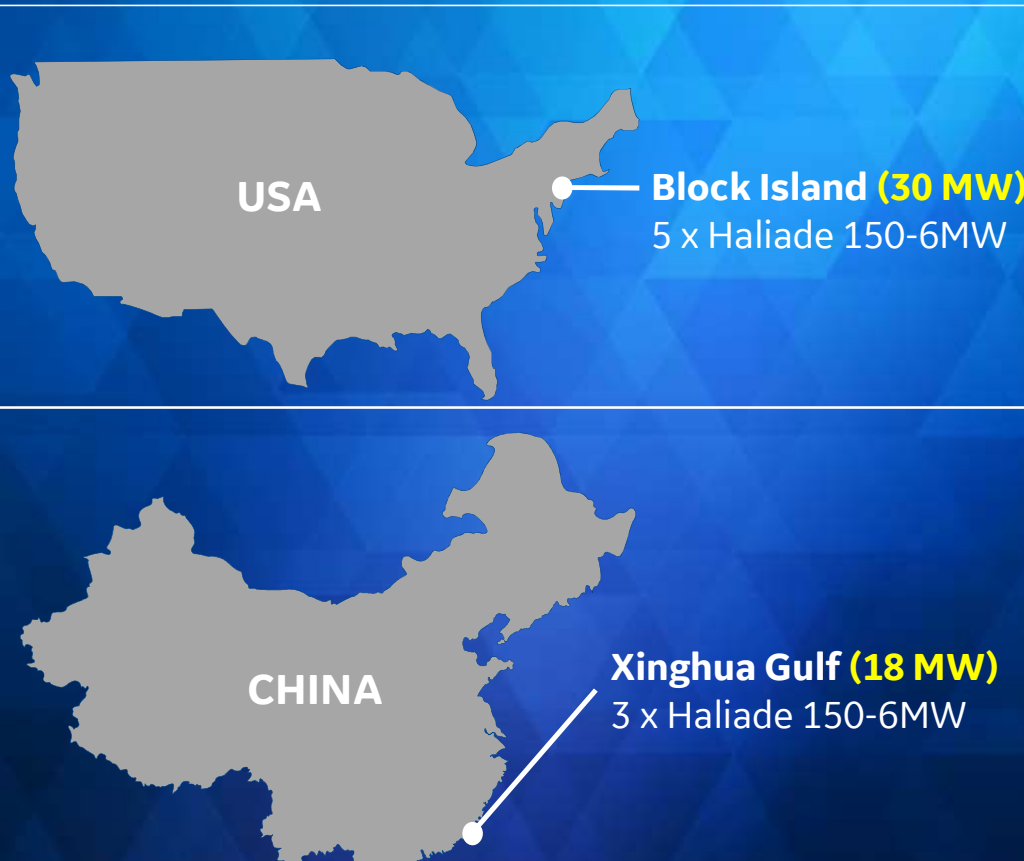
Offshore Wind evolution



* committed to the 1st one to get permit clearance



Our Projects



We are the only offshore wind turbine OEM with installations in 3 continents

* *in process*
** *order backlog*



Haliade-X 12 MW, Netherlands

The world's first 12 MW wind turbine

Developer: Future Wind (JV - Pondera and SiF Holding)

Demo Project: 1 Haliade-X 12 MW

Location: Maasvlakte-Rotterdam (NL)

Site: on-shore for easy access during test activities

Scope: 5-years testing & 15-years full service O&M



© 2019 General Electric Company - All rights reserved

Tower in Rotterdam



107-meter long blade in Cherbourg



1st Haliade-X rolling-out of the factory





HALIADÉ-X 12 MW

GE Renewable Energy is developing **Haliade-X 12 MW**, the most powerful offshore wind turbine in the world, with **220-meter rotor**, **107-meter blade**, leading capacity factor (**63%**), and **digital capabilities**, that will help our customers find success in an increasingly competitive environment.

12 MW capacity

220-meter rotor

107-meter long blades

260 meters high

67 GWh gross AEP

63% capacity factor

38,000 m² swept area

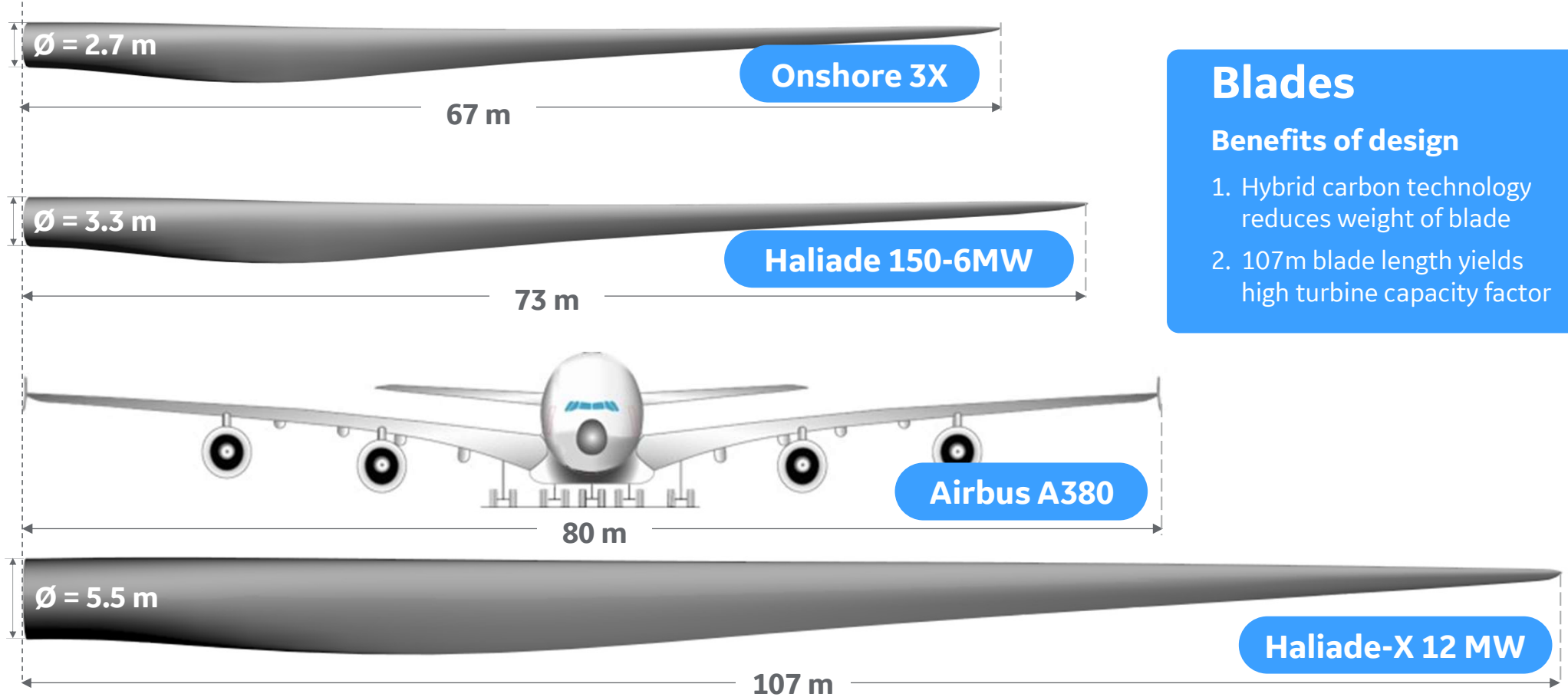
Wind Class IEC: IB

Generates **double the energy** as previous GE Haliade model

Generates almost **45% more energy** than most powerful wind turbine available on the market today

Will generate enough clean power for up to **16,000** European households per turbine, and up to **1 million** European households in a 750 MW configuration windfarm

Haliade-X 12 MW blade comparison



Blades

Benefits of design

1. Hybrid carbon technology reduces weight of blade
2. 107m blade length yields high turbine capacity factor



Haliade-X ... the World's first 60 GWh wind turbine

Capacity factor leadership ... +7M\$/pp/100MW value

- Energy efficiency ↑
- Sensitivity to y-o-y wind variation ↓
- Future proof for merchant developments

12MW generator rating ... - 50% units*

- Balance of Plant cost ↓ ... -230k\$/MW*
- Wind farm installation cycle time ↓ ... -20 days/100MW*
- OPEX cost ↓ ... -5 \$/MWh*

The Intelligent windfarm ... time @ sea ↓, revenue ↑

- Asset performance management ... enhanced remote diagnostics
- Operations optimization with offshore app's
- OPEX optimization ... merchant ready with weather and electricity price forecasting



*Vs state of the art 6MW turbine



Haliade-X 12 MW

12MW-220

Specs	9.5 m/s	10.0 m/s
AEP* (gross)	~64GWh	~67GWh
Capacity Factor* (gross)	60.3%	63.5%
Wind Class	IEC Class IB	
Design Life	25 years	
DECS Cert. (IEC)	Target 1Q-2019	
Type Cert. (IEC)	Target 2Q-2020	
Frequency	50Hz & 60Hz	
Hub Height	138m	
Shipment	4Q 2020 for 50Hz	

Key Technology

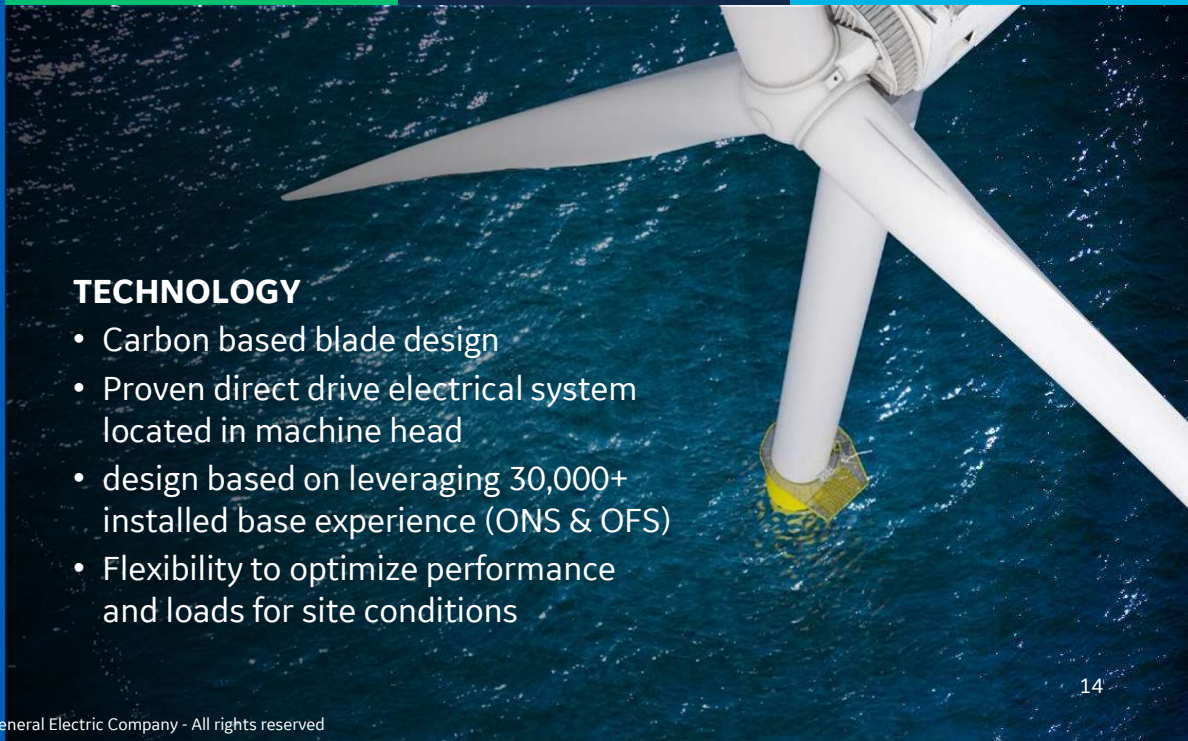
- Direct Drive Train Technology with PMG
- Uptower electrical system
- Electrical Output: 33kV or 66 kV
- Fault Tolerant Design
- WindSCADA & WindCONTROL
- Digital Wind Farm with GE's Predix Platform



GE's Largest, High Efficiency Offshore Turbine

Innovative Blade Design by LM Wind Power

Ideal for High to Medium Wind Speeds



TECHNOLOGY

- Carbon based blade design
- Proven direct drive electrical system located in machine head
- design based on leveraging 30,000+ installed base experience (ONS & OFS)
- Flexibility to optimize performance and loads for site conditions



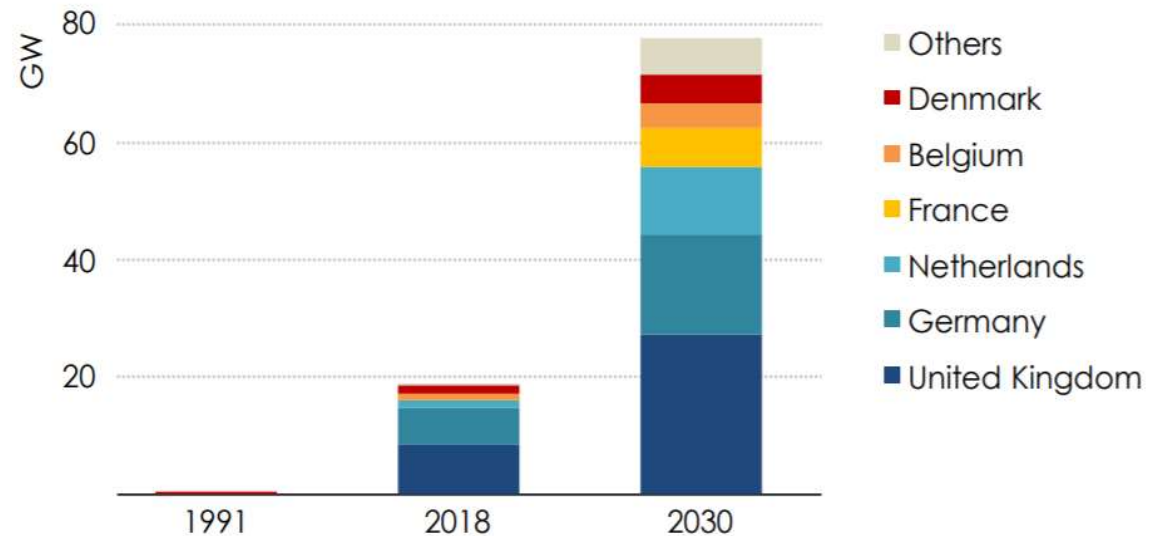
*5% TI, k factor 2.3, 0.1 wind shear, 1.225kg/m³ air density

Worldwide installed base

Overall, there are now 18,814MW of installed offshore wind capacity in 17 markets around the world (2017).

- 84% (15,780) MW - Europe
- UK 36%
- Germany 28.5%
- China 15%
- Denmark 6.8%
- Netherlands 5.9%
- Belgium 4.7%
- Sweden 1.1%
- Vietnam, Finland, Japan, South Korea, US, Ireland, Taiwan, Spain, Norway and France

Offshore wind capacity by country



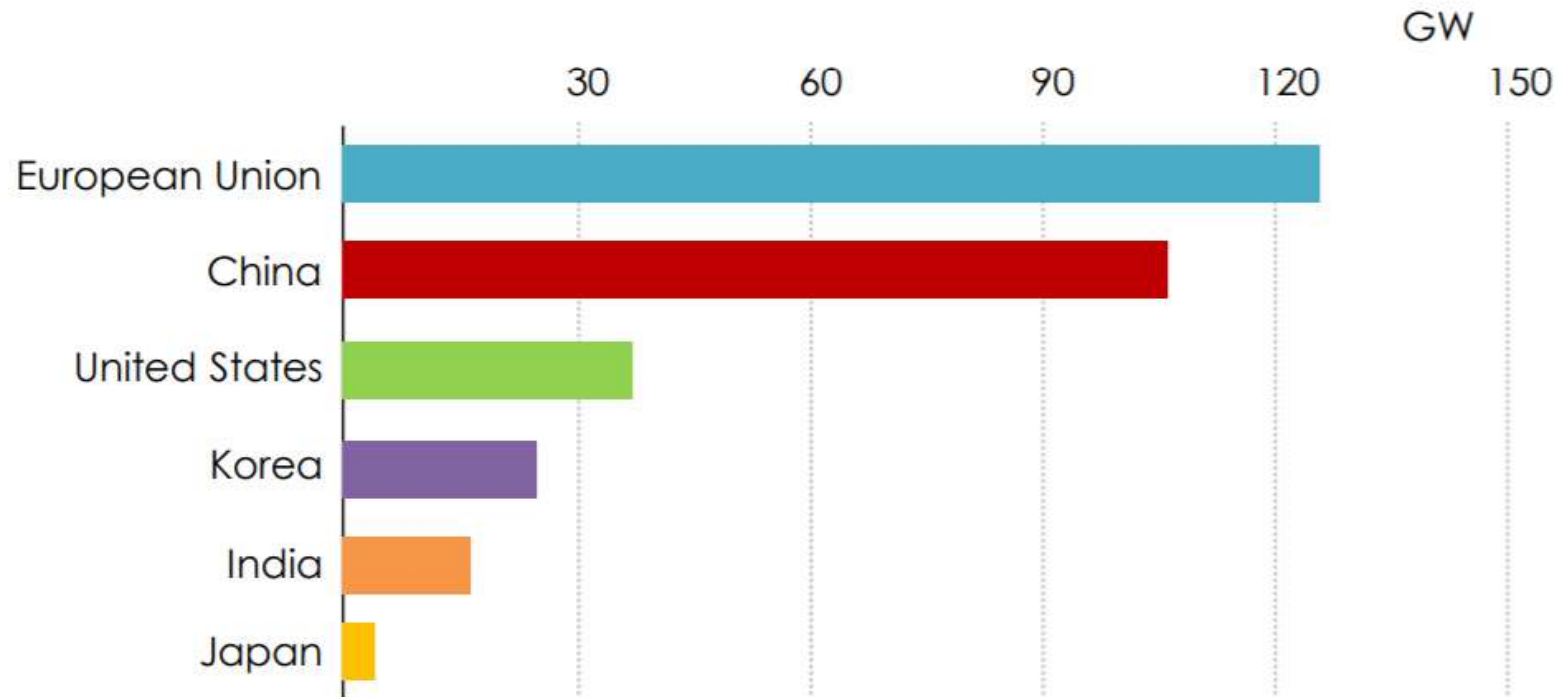
Predicted - 10GW/year going forward – resilient market

Source IEA



Future predicted installed base

2040



Offshore wind installed capacities (GW)



United States

- Current U.S. offshore wind pipeline : 29 GW
 - 30 MW of installed capacity
 - 6,398 MW of capacity with site control and offtake awarded
 - 19,151 MW of potential capacity where developers have exclusive site control over a defined lease area
 - 8-10 GW of Additional potential capacity in unleased wind energy areas in NY, SC
 - 2,350 MW of potential capacity in unsolicited project applications (Pacific region)

→ State-level policies continue to drive the U.S. market.

State policies

Maryland, Massachusetts, New Jersey, New York, Rhode Island, and others are vital drivers

June 2019, the sum of official **state offshore wind targets** increased to :

- 11,468 MW to be operating in 2030 and
- 19,968 MW to be operating by 2035. (New York State mandating 9,000 MW by 2035, & NJ 7,500 MW)

→ With stable policies in place, the Department of Energy found the U.S. could develop a total of 86 GW of offshore wind projects by 2050



Since 2000, the US has reduced its GHG emissions by 8%



Energy price

Offshore

- Benchmark prices \$78/MWh for the second half of 2019, driven by cheaper equipment costs
- **The lowest U.S. offshore wind contract price ... Vineyard Wind's \$64/MWh Massachusetts deal, August 2018**

Onshore

- Wind and solar prices have dropped 6% and 11% since the first half of 2019,
- Globally: \$47/MWh and \$51/MWh – (even lower in Alberta, and Saskatchewan)

Battery storage prices down 35% in 2019, global average of \$186/MWh.



